



Experts in Software, Partners in Business

A hand in a dark suit sleeve is shown holding a glowing, spherical globe. The globe is composed of a complex network of blue lines and dots, representing a digital or financial network. The background is dark with some blurred lights and a grid pattern.

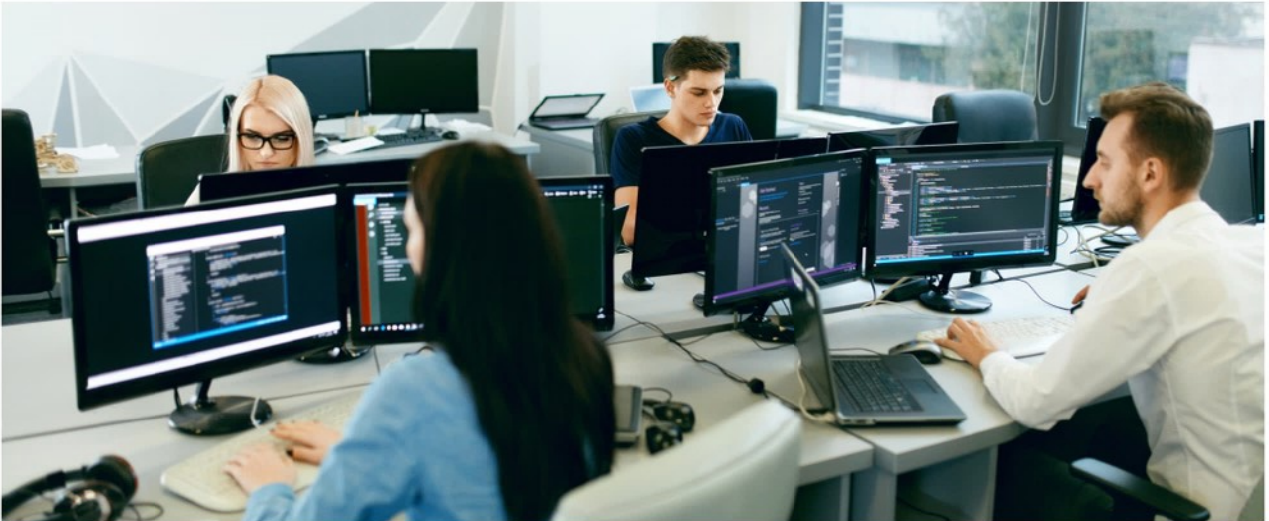
**SOFTWARE
SOLUTIONS**

Empowering your organization with an ideal software solution that meets your business requirements

www.findevsoft.com

WHO WE ARE

THE ABILITY TO CREATE THE RIGHT SOFTWARE SOLUTIONS FOR YOUR BUSINESS IS EMBEDDED IN OUR DNA.



With our software development and support hub located in Gaborone, Botswana, FinDev is a leading financial software development company in Africa. For more than a decade, we have delivered unique software solutions to numerous clients in the financial services industry within the African region.

Our substantial software development experience, combined with our unique financial services background, is what makes us stand out from our competitors, enabling us to develop financial software solutions that solve real-world problems for our clients.

At FinDev, we believe our customers should always come first. This is why our mission is to ensure the delivery of substantial value to our customers by providing stable, innovative financial software solutions that is underpinned by responsive and effective support services.

WHAT WE DO

We offer ready-to-deploy software products, as well as bespoke solution that solves your specific challenges.

One of the major challenges many organizations often face when adopting a new software solution is whether to choose a ready-made software package or to build a customized one.

At FinDev, we have a unique range of Core Products, Custom Software Development Services and Support Services that have been tailored to meet your needs.



OUR PRODUCTS

Depending on your business requirements, you can either choose one of our ready-made, off-the-shelf systems, or we can work with you to develop a unique customized solution for your business.

CORE PRODUCTS

Off-the-Shelf Software Systems

SECTOR COVERAGE

A

Micro-Finance (Collection from Source)

FinDev System: Loan Application Management System (LAM)

LAM is a ready to use, end-to-end software solution, developed for companies providing unsecured micro loans to groups of employees who have an arrangement with their employer. Through its intuitive and thorough collection and validation process, LAM is able to deal with high volume, low-risk microfinance loans typically provided by large banks and other similar financial institutions.

The software also manages and ensures the timely payment of agent commissions and quick turnaround of loan applications.

B

Group Scheme Insurance /Short-Term Insurance

FinDev System: ActiveBroker Insurance (ABI)

ABI is a tried and tested system that manages the front and back office processes associated with the brokerage and on-going management of short-term insurance products

The Front-Office components of ABI capture the personal information of the insured, as well as their preferred product details and values. On the other hand, the Back-Office effectively manages the critical collection of monthly premiums, as well as claims and policy renewals.

C

Equity Trading Share Trading (Corporate and Government Bond's and ETF's)

ActiveBroker Equity (ABE)

This is one of FinDev's flagship software products with a content and loyal customer-base. ABE is a complete, end-to-end, equity brokerage system incorporating Front/Middle and Back office functionality. The product supports a wide range of 3rd -party interfaces, such as accounting systems and payments systems, as well as interfaces to Central Securities Depositories and Automated Trading systems.



Money Market Trading

ActiveBroker – Money Market (ABM)

FinDev's Money Market System or ABM provides a simple to use trading platform that reduces risk exposure and facilitates the quick capture of deal information via a single, intuitive trading user interface.

Core functionality includes

- Complete and Fully Integrated Front, Middle and Back-Office Functionality
- Configurable Financial Instrument Coverage
- Flexible Integration to external dealing systems
- Real-Time Position, P&L, Cashflow and Risk Management
- Straight-Through-Processing with Role-Based User-Defined Workflows.
- Integrated Back-Office Providing Confirmations, Payments and Trading-Ledger Accounting
- Full Support for SWIFT messaging
- Real-Time Limit Monitoring for Counterparties, Traders and Products

INCLUDED MONEY MARKET INSTRUMENT COVERAGE

- Various Bills of Exchange
- Stocks and Bonds
- Negotiable Certificates of Deposit
- Call Deposits
- Fixed Deposits

**E**

Arrears Management Arrears Management System

FinDev's Arrears Management System or AMS, provides organisations struggling with debt recovery, an entire lifecycle of the arrears management and collection process, from identification and intensive, multi-channel, customer engagement, through to recovery, settlement and litigation. The system is configured to make debt collection processes more interactive and streamlined to involve the debtors or borrowers more, therefore making it easier for arrears collection with a higher recovery rate of money owed.

F

Bulk Payment Collections and Allocation systems E-DRS

E-DRS is a complex matching interface that automates the submission and distribution processes associated with collection of loan repayments associated with the micro-loan products. The E-DRS reduces analysis time significantly and increases the efficiency of debt collection processes while reducing internal costs at the same time.



BESPOKE SOFTWARE DEVELOPMENT

If none of the ready use “off-the-shelf” software systems described above, meet your business requirements, then maybe you need to consider FinDev’s custom software development offering. Our experienced team of business analysts and developers will work with you to ensure that the final product fits your exact requirements.

FinDev’s Custom Software Development Services are:

- FAST
- ABLE TO DEVELOP SOLUTIONS FOR “ANY” BUSINESS REQUIREMENT
- AFFORDABLE
- ABLE TO DELIVER SERVER, WEB OR MOBILE APPLICATIONS

We utilize a 3-Step Process to ensure that our product delivery meets your specific requirements.

We work with you to identify the core components of your business requirements. Typically, we commence this process with a series of cross-company departmental work-shops which include the business management team and operational team leads.

Step 1 - Identify

We use prototyping as our primary development methodology. Following our initial interaction with the Client, a basic “wire-frame” model is created, which is shown to the Customer. This is then progressively improved through multiple customer interactions and prototype designs.

Step 2 - Develop

The final step is to add the necessary features to complete the application. These features include automated in-app SMS messaging, User Interface (UI) enhancement, online help system; reporting, system administration tools, diary systems etc.

Step 3 - Customize

SUPPORTING SERVICES

FinDev provides a range of supporting services including data take-on, clean-up, integration, training and hardware sizing.

● **Data take-on services**

Interfacing and migration of legacy data

● **Data clean-up services**

Validate existing legacy data according to set rules provided by the customer, reformatting of inconsistent data.

● **Integration services**

Interface development for the exchange of information between two disparate systems.

● **Training**

A variety of training services, including FinDev own products and supporting 3rd party systems

● **Hardware sizing**

Calculation of required hardware specifications based on a number of variables such as transaction loads; number of users; database size; access requirements etc

● **IT Consultancy services**

We parade an experienced team of IT consultants who will uncover the loopholes that may be inherent in your existing system and offer expert insights and recommendations for you to make an informed decision. We ensure apt, logical and unbiased IT guidance for the best ROI.

At FinDev, we integrate your business requirements into our offerings in order to deliver a unique range of valuable products and services.

HOW AUTOMATION CAN HELP YOUR BUSINESS

Automation is the key to an efficient business, enabling high-volume transaction throughput with minimal risk.

Time Management

A business that fails to automate its operation is more likely to experience issues in meeting deadlines. The all too familiar issue of human error is a remote possibility when we deploy custom software solutions that align with your business milieu. In this way you add more value to business, employees are more productive, more motivated and innovative.

Reduced Downtime

With FinDev business solutions, the lull businesses suffer as result of downtimes that may be due to factors such as systems or technical breakdown, equipment or machine failures, weather emergencies, data breaches, cyber invasions that may militate your business will be reduced to the barest minimum.

Transparency and Control Watch

By employing an automated central financial system, total control of financial dealings is assured. You will be able to identify key performance indicators and make favorable and



smart decision to ensure your business continues to deliver consistent and measurable results.

Reduced Overhead

Perhaps the greatest asset of Business automation, employee quality is enhanced as funds hitherto used for training and other aspects of the business can be freed up to be useful in other sectors of your business while more will be achieved with less manpower.

Turnaround Time

Information management across every department is made easy. Your business process is easily streamlined and well defined at every stage. As businesses for the most part rely solely on the word of mouth, satisfied clients will be your best advertisers.

Be forward thinking, enhance your organisational management with informed decisions, increase your output while you leave your competition in the rear-view mirror with FinDev software and unrivalled business solutions.



WHY CHOOSE US

Our ability to uncover the loopholes that may be inherent in your system and offer a custom solution makes us different.

FinDev is a software development company that prides itself on its ability to deliver excellent software products and services.

Over the last decade, we have secured large software development contracts over time based on our unique financial services knowhow, combined with exceptional software development skill-sets. We are able to respond promptly to changing customer and market conditions, whilst maintaining our world-class software quality.

Our clients include major banks, insurance companies, stock brokers and other organizations in the African financial services sector.

If you're still wondering why you should choose FinDev for your next software development project, here are 8 reasons:

DIRECT HANDS-ON EXPERIENCE

With over 60 years of collective direct hands-on experience in the software development and IT operations arena, FinDev has grown to become a top provider of regional, accessible software development and IT support services to a select financial client base in the African region.

EXTENSIVE EXPERTISE

For more than a decade, we have successfully implemented bespoke software systems and “shrink-wrapped” financial applications for many leading companies in the African region. Our software engineers have garnered decades of

experience in the financial service niche developing software solutions in this sector.

STANDARDIZED SOFTWARE DEVELOPMENT PROCESS

Our experience in the financial services sector has led us to adopt a modular, standardized software development methodology that allows core components (modules) such as accounting, Customer Relationship Management (CRM), email integration, common interface type, electronic document management and many more to be pre-developed and “bolted on” to any of our systems.

SUBSCRIPTION BASED PRICING

Our software is very affordable for clients because we use a subscription license model that offers the following advantages.

- No substantial upfront or annual licensing fees i.e. no Capital Expenditure outlay (CapEx);
- Affordable monthly payments for the software, which are comfortably accommodated in your monthly Operational Expenditure (OpEx);
- No charge for implementation or training;
- Less risk with monthly subscription payments so if the software fails to live up to your expectations, you simply just stop paying your subscription.

COMPREHENSIVE ESCROW AGREEMENT

We offer a unique software escrow agreement that protects customers from any risks that may be associated with our failure to live up to the obligations under the Support & Upgrade Contract. In certain situations, customers can request the Independent attorney to release the Source code and installation instructions to the Customer.

LOCAL, RESPONSIVE SUPPORT

Our support centres are locally based in Gaborone which ensures quick access to client's sites. We have been able to maintain our relationship with our numerous clients because of our top-notch support services and excellent turn-around times.

EFFICIENT SERVICE DELIVERY

We have adopted a process that ensures that we don't just deliver on time but we also provide a software that is error-free.

EXCELLENT VALUE

Over the years, our software solutions have delivered top notch value to our customers by increasing business turnover and profitability. One of the ways we have been able to achieve this by turning cost centres into revenue drivers. This is done by using software to do the work of the back-office staff and redeploying these teams to the sales and marketing functions thereby improving profitability.

CONTACT US

You are just a step away from transforming your bottom line with our software solutions.

Whether you are a start-up or a large-scale organization, we are sure we can provide you with the right solution for your business needs.

Please get in touch with us to discuss your project.

Email: mail@findevsoft.com

Web: www.findevsoft.com



At FinDev, we create customizable future-proof software solutions that improve the efficiency and service delivery of organizations in the financial services sector.

Email: mail@findevsoft.com
Web: www.findevsoft.com